

# Partner Information Form

OID: E10384168

**2025**

# About Company

LeanUP s.r.o. is an innovative company based in Ružomberok, Slovakia, dedicated to advancing education through tailored training programs, cutting-edge technology integration, and forward-looking methodologies. Specializing in training for educators, innovation in education, quality assurance, and project management, LeanUP empowers individuals and organizations to thrive in modern educational environments. Guided by core values of innovation, excellence, inclusion, and sustainability, LeanUP delivers impactful solutions in collaboration with a broad network of European partners.



## Our Vision

To be a leading European hub for educational innovation, empowering educators and learners through transformative methodologies, technology, and collaboration.

LeanUP s.r.o. strives to foster creativity, inclusivity, and sustainability, bridging traditional and modern educational practices for lasting impact.

**A. Partner Organisation**

<b>OID</b>	<b>E10384168</b>
Full legal name (National Language)	LeanUP s.r.o.
Acronym	LeanUP
National ID	56675666
Address (Street and number)	Nábr. M. R. Štefánika 1684/3
Country	Slovakia
Post Code	034 01
City	Ružomberok
Email	f.demaria90@gmail.com
Telephone	+421 949 144 039

**B. Profile**

<b>Type of Organisation</b>	<b>Small and Medium Enterprise (SME)</b>
Is the partner organisation a public body?	No
Is the partner organisation a non-profit?	No
Accreditation	No
Is the Organisation a newcomer in Erasmus+?	Yes
Is the Organisation a less experienced partner?	Yes



**C. Legal Representative**

Title	Mrs.
Gender	Female
First Name	Patrícia
Family Name	Medek
Department	Direction
Position	Co-founder, Legal Representative
Email	patriciamedek38@gmail.com
Telephone	+421949144039

**D. Contact Person**

Title	Mr
Gender	Male
First Name	Federico
Family Name	Demaria
Department	Direction
Position	Co-founder, Executive Manager
Email	f.demaria90@gmail.com
Telephone	+393519070156



# Our Team



## Patrícia Medek

Co-funder, Educator & IT Specialist

Patrícia leads the integration of technology into education. Her expertise bridges traditional and digital teaching practices, offering learners dynamic, future-ready experiences.



## Federico Demaria

Co-funder, Executive Manager & Project Manager

Federico brings extensive experience in project management, quality assurance, and educator training. With a portfolio of over 100 European-funded projects, ensuring high-quality outcomes and strategic partnerships.



Please briefly present the organisation (e.g. its type, scope of work, areas of activity and if applicable, approximate number of paid/unpaid staff, learners).

LeanUP s.r.o. is a forward-thinking and innovative company based in Ružomberok, Slovakia, dedicated to advancing education and fostering impactful solutions. Specializing in training for educators, quality assurance and management, technology integration in education, and innovation in education, LeanUP operates with the mission to empower individuals and communities through education, collaboration, and transformative methodologies. With a vision to become a leading European hub for educational excellence, creativity, and sustainable growth, LeanUP aims to inspire change and create meaningful opportunities for learners and organizations.

## Scope of Work and Core areas:

- **Training for Educators:**

LeanUP develops and delivers tailored training programs designed to meet the evolving needs of educators and trainers across diverse sectors. These programs equip educators with innovative tools and skills to thrive in modern teaching environments. The main fields of training include:

1. **Digital Education:** Providing educators with the skills to integrate advanced digital tools, such as learning management systems (LMS), gamification, and artificial intelligence (AI) applications, to create engaging and inclusive student-centered learning environments.
2. **Leadership:** Empowering educators to take on leadership roles by enhancing skills in communication, conflict resolution, team management, and strategic planning.
3. **Entrepreneurship:** Encouraging entrepreneurial mindsets by equipping educators with strategies to foster creativity, innovation, and problem-solving among their learners.



- **Innovation in Education:**

Innovation lies at the core of LeanUP's mission. The organization rethinks traditional teaching practices and embraces forward-looking methodologies to reshape educational systems. Activities in this area include:

1. **Methodological Innovation:** Implementing modern teaching methods, such as flipped classrooms, design thinking, and inquiry-based learning, to create adaptable and learner-centered experiences.
2. **Curriculum Design:** Developing adaptive and interdisciplinary curricula to address the diverse needs of learners in a rapidly changing global environment.
3. **Research and Development:** Collaborating with academic and industry experts to pilot and scale innovative educational solutions that ensure relevance and long-term impact.

- **Technology Integration in Education:**

Recognizing the transformative power of technology, LeanUP supports educators in incorporating digital tools and methodologies into their teaching practices. These efforts focus on gamification, blended learning approaches, and the use of accessible, scalable digital solutions to enhance the overall learning experience. LeanUP aims to make education more engaging, inclusive, and adaptable to modern challenges.

- **Quality Assurance and Management:**

LeanUP excels in managing complex, multi-stakeholder European-funded projects, particularly within the Erasmus+ framework. The company ensures that all initiatives are delivered on time, within scope, and aligned with the highest quality standards. Key competencies include establishing rigorous evaluation frameworks, implementing effective monitoring systems, and fostering seamless coordination among diverse partners to achieve measurable and sustainable outcomes.





## Organizational Composition

LeanUP operates with a compact, highly skilled core team supported by collaborations with external experts, project partners, and stakeholders. The team includes:

- **Patrícia Medek**, Legal Representative and IT specialist, who leads the integration of technology into education. Her expertise bridges traditional and digital teaching practices, offering learners dynamic, future-ready experiences.
- **Federico Demaria**, Executive Manager, who brings extensive experience in project management, quality assurance, and educator training. With a portfolio of over 100 European-funded projects, Federico ensures high-quality outcomes and strategic partnerships.

## Core Values and Commitment

LeanUP is guided by a set of core values that drive its mission and shape its activities:

- **Innovation:** Continuously seeking and implementing new approaches to education and project management.
- **Excellence:** Delivering high-quality results through meticulous planning, implementation, and evaluation.
- **Inclusion:** Ensuring that all learners, educators, and partners have equal opportunities to benefit from LeanUP's initiatives.
- **Sustainability:** Fostering practices that support long-term development and growth for communities and organizations.

This unwavering commitment ensures LeanUP remains a trusted partner for impactful and forward-thinking educational projects across Europe.

## Collaborative Network and Expertise

LeanUP collaborates with a wide network of NGOs, educational institutions, public organizations, and private sector partners across Europe. This collaborative approach ensures that LeanUP can:

- Leverage diverse expertise to address complex educational challenges.
- Stay at the forefront of innovative practices through cross-sectoral partnerships.
- Provide tailored solutions that meet the unique needs of each project and its stakeholders.

The organization's ability to coordinate effectively with its partners reflects its strength in building relationships that amplify collective impact.





What are the activities and experience of the organisation in the areas relevant for this project?  
What are the skills and/or expertise of key persons involved in this project?

## Role: Training for Educators' Profile

LeanUP s.r.o. brings extensive expertise in designing and delivering training programs for educators, tailored to meet the evolving needs of modern teaching environments. Our focus on empowering educators with innovative tools and methodologies ensures impactful and sustainable results for learners and institutions alike.

### Activities and Experience in Training for Educators

LeanUP has a proven track record of developing comprehensive training programs that combine theoretical knowledge with practical applications. Key activities and experiences include:

#### 1. Designing Tailored Training Programs:

- LeanUP specializes in creating customized training solutions for educators across various sectors, addressing their specific challenges and goals.
- Programs emphasize active learning and real-world applications, ensuring educators are equipped with immediately actionable skills.

#### 2. Digital Education:

- We have extensive experience in training educators to integrate advanced digital tools such as learning management systems (LMS), gamification techniques, and artificial intelligence (AI) applications into their teaching practices.
- LeanUP's digital education training equips educators to create engaging, student-centered learning environments that foster collaboration and inclusivity.

#### 3. Leadership Development:

- Our training programs help educators build leadership competencies, including effective communication, team management, conflict resolution, and strategic planning.
- These skills empower educators to assume leadership roles within their institutions, driving collaboration and innovation.

#### 4. Entrepreneurship Training:

- LeanUP fosters entrepreneurial mindsets by providing educators with tools and strategies to promote creativity, critical thinking, and innovation among their students.
- Training modules include topics like project-based learning, fostering entrepreneurial ecosystems, and incorporating entrepreneurial concepts into curricula.



### 5. Innovative Training Delivery Methods:

- LeanUP employs a blend of formal, non-formal, and experiential learning approaches, ensuring accessibility and adaptability for diverse learning needs.
- The organization emphasizes interactivity, engagement, and flexibility in its program delivery, meeting the demands of modern education.

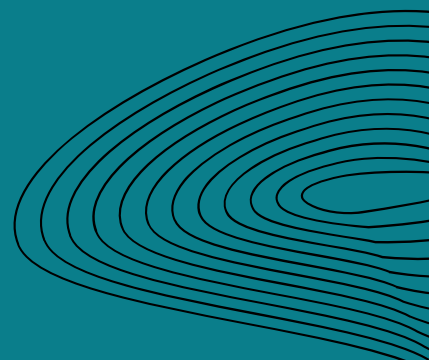
### Skills and Expertise of Key Persons Involved

- **Patrícia Medek:** As LeanUP's Legal Representative and an experienced IT specialist and educator, Patrícia leads the organization's efforts in integrating digital tools into education. Her expertise ensures that educators are equipped with future-ready digital competencies. Patrícia is skilled in designing and delivering training programs that bridge traditional teaching methods with modern digital practices, creating dynamic and effective learning environments.
- **Federico Demaria:** Federico brings over seven years of experience in managing educational projects and developing training programs for educators. His background in non-formal education and strategic project design ensures that LeanUP's training initiatives are innovative, impactful, and aligned with institutional goals. Federico's expertise in fostering leadership and entrepreneurial mindsets among educators has been a cornerstone of LeanUP's success in building resilient and forward-thinking educational communities.

### Key Achievements and Impact

- Successfully developed and implemented training programs that have improved educators' proficiency in digital tools and innovative teaching methods.
- Enhanced leadership skills among educators, enabling them to drive collaborative and strategic initiatives within their institutions.
- Encouraged entrepreneurial mindsets and methodologies in teaching, contributing to a more adaptable and innovation-ready education sector.

Through its targeted training programs and the expertise of its team, LeanUP s.r.o. empowers educators to thrive in modern educational contexts. The organization's commitment to innovation and excellence ensures that its training initiatives not only address current challenges but also prepare educators to meet future demands effectively.



What are the activities and experience of the organisation in the areas relevant for this project?  
What are the skills and/or expertise of key persons involved in this project?

## Role: Innovation in Education Profile

LeanUP s.r.o. is a leader in fostering innovation in education, with extensive experience in rethinking traditional teaching practices and developing forward-looking methodologies. By focusing on pedagogical innovation, curriculum design, and research-driven development, LeanUP creates impactful solutions that empower educators and learners to thrive in rapidly evolving educational environments.

### Activities and Experience in Innovation in Education

LeanUP's activities in innovation in education emphasize reimagining and enhancing teaching and learning processes to meet modern challenges. Key areas of expertise include:

#### 1. Methodological Innovation:

- LeanUP designs and implements modern teaching methodologies such as flipped classrooms, inquiry-based learning, and design thinking, transforming traditional approaches into dynamic and learner-centered practices.
- The organization supports educators in adopting innovative strategies to engage students, foster critical thinking, and encourage active participation.

#### 2. Curriculum Design:

- We specialize in developing adaptive and interdisciplinary curricula that cater to the diverse needs of learners. This includes integrating contemporary topics such as sustainability, digital literacy, and entrepreneurship into traditional subject areas.
- LeanUP ensures that curricula are flexible, inclusive, and aligned with the latest educational trends and societal demands.

#### 3. Research and Development:

- LeanUP collaborates with academic and industry partners to pilot and scale innovative educational models. These projects focus on testing new methodologies, assessing their impact, and ensuring their sustainability for long-term success.
- Our research-driven approach allows LeanUP to stay at the forefront of educational innovation and offer cutting-edge solutions to partners.

#### 4. Professional Development for Educators:

- LeanUP offers targeted training programs that equip educators with the tools and strategies to implement innovative practices in their teaching. These programs emphasize practical application and are tailored to the unique needs of institutions and educators.



#### 5. Collaborative Innovation Projects:

- As an active participant in European-funded projects, LeanUP works with diverse stakeholders to co-develop and implement groundbreaking initiatives in education. This collaborative approach ensures that innovation is informed by the experiences and needs of various partners.

#### Skills and Expertise of Key Persons Involved

- **Patrícia Medek:** As an IT specialist and educator, Patrícia leads LeanUP's efforts in integrating innovative methodologies into education. Her expertise includes designing and implementing strategies such as gamification, blended learning, and adaptive teaching models that address modern educational challenges. Patrícia is instrumental in developing and testing new educational frameworks that bridge traditional teaching methods with innovative approaches.
- **Federico Demaria:** Federico brings extensive experience in managing innovation-driven projects across the Erasmus+ framework. His expertise includes developing and implementing novel pedagogical models, ensuring alignment with project objectives, and fostering cross-sectoral collaboration. Federico's strategic approach ensures that LeanUP's innovation initiatives are impactful, sustainable, and scalable.

#### Key Achievements and Impact

- Successfully implemented innovative teaching methodologies in collaborative projects, leading to measurable improvements in learner engagement and outcomes.
- Developed interdisciplinary curricula that integrate innovation-focused topics, equipping students with future-ready skills.
- Partnered with academic and industry leaders to pilot research-based educational models, ensuring relevance and scalability.

Through its expertise in innovation in education and the skills of its multidisciplinary team, LeanUP s.r.o. delivers transformative solutions that address the evolving needs of educators, learners, and institutions. The organization's commitment to innovation ensures that its projects have a lasting impact, driving meaningful change in the education sector.



What are the activities and experience of the organisation in the areas relevant for this project?  
What are the skills and/or expertise of key persons involved in this project?

## Role: Technology integration in Education's Profile

LeanUP s.r.o. specializes in integrating technology into education to create modern, engaging, and accessible learning environments. By leveraging digital tools and methodologies, LeanUP empowers educators and institutions to adapt to the rapidly evolving demands of the digital age. Our expertise spans designing technology-driven solutions, training educators, and implementing innovative practices that enhance the teaching and learning experience.

### Activities and Experience in Technology Integration in Education

LeanUP's activities in technology integration focus on equipping educators with the skills and tools to utilize digital technologies effectively. Key areas of expertise include:

#### 1. Digital Education Tools and Platforms:

- LeanUP provides educators with comprehensive training on the use of digital platforms such as learning management systems (LMS), collaborative tools, and cloud-based solutions for remote and blended learning.
- Our programs emphasize user-friendly, scalable, and inclusive technologies that cater to the needs of diverse learners.

#### 2. Gamification and Interactive Learning:

- We support educators in integrating gamification techniques to increase student engagement, motivation, and retention.
- LeanUP designs interactive learning strategies that combine traditional teaching with digital games and activities, fostering active participation and enjoyment in the learning process.

#### 3. Blended Learning Approaches:

- LeanUP specializes in developing blended learning models that combine in-person instruction with digital resources and tools. These models provide flexibility and adaptability, ensuring educators can meet the needs of learners in various contexts.
- Our expertise includes creating digital resources such as e-learning modules, online assessments, and multimedia content.

#### 4. Digital Literacy and Capacity Building:

- LeanUP focuses on improving educators' digital literacy, enabling them to confidently integrate technology into their teaching practices.
- Training sessions cover topics such as data-driven teaching, online safety, and ethical considerations in using digital tools.





#### 5. Tailored Technology Solutions:

- We collaborate with institutions to design and implement technology-driven solutions that address specific educational challenges, ensuring relevance and sustainability.

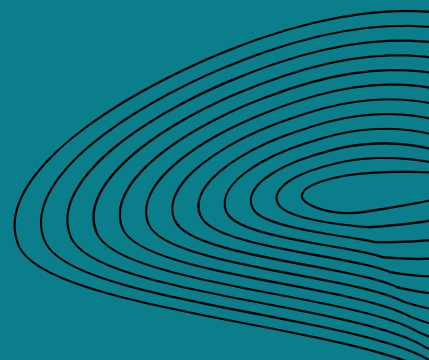
#### Skills and Expertise of Key Persons Involved

- **Patrícia Medek:** As an IT specialist and educator, Patrícia leads LeanUP's initiatives in technology integration. Her expertise includes designing programs that empower educators to adopt digital tools effectively, ensuring accessibility and inclusivity for diverse learners. Patrícia excels in creating tailored digital solutions that enhance teaching practices, combining technical knowledge with a deep understanding of educational contexts.
- **Federico Demaria:** Federico contributes strategic oversight and project management expertise, ensuring that technology integration projects align with stakeholder goals and deliver measurable outcomes. With extensive experience in educational innovation, Federico supports the seamless adoption of technology-driven practices within teaching frameworks.

#### Key Achievements and Impact

- Delivered training programs that improved digital literacy among educators, enabling them to integrate tools like LMS and gamification into their classrooms effectively.
- Developed blended learning strategies that enhanced flexibility and adaptability in diverse educational settings.
- Successfully collaborated on European projects that implemented scalable, technology-driven solutions to address educational challenges.

LeanUP s.r.o. is committed to driving impactful technology integration in education, equipping educators with the tools and skills needed to adapt to a rapidly changing digital landscape. By leveraging its expertise and innovative approaches, LeanUP delivers sustainable solutions that transform teaching and learning experiences.



What are the activities and experience of the organisation in the areas relevant for this project?  
What are the skills and/or expertise of key persons involved in this project?

## Role: Quality Assurance and Management Profile

LLeanUP s.r.o. is a trusted expert in quality assurance and project management, particularly within the context of European-funded initiatives. With a strong emphasis on excellence, precision, and measurable outcomes, LeanUP ensures that projects are delivered on time, within scope, and to the highest quality standards. The organization's comprehensive approach combines strategic oversight, rigorous evaluation frameworks, and effective collaboration to achieve sustainable results.

### Activities and Experience in Quality Assurance and Management

LeanUP's extensive experience in quality assurance and management spans various activities, including:

1. **Comprehensive Project Planning:**
  - LeanUP supports partners in developing well-structured project plans that align with goals, timelines, and budgets. This includes setting clear objectives, identifying potential risks, and establishing mitigation strategies.
  - Our team's meticulous planning ensures a strong foundation for successful project implementation.
2. **Development of Quality Assurance Frameworks:**
  - LeanUP designs robust quality assurance frameworks tailored to the specific needs of each project. These frameworks include key performance indicators (KPIs), evaluation criteria, and monitoring tools to assess progress and effectiveness.
  - By establishing clear benchmarks, LeanUP ensures transparency and accountability throughout the project lifecycle.
3. **Monitoring and Evaluation:**
  - LeanUP implements continuous monitoring processes to track project milestones, identify challenges, and provide timely solutions. Regular evaluations ensure that activities remain aligned with objectives and that outcomes meet stakeholder expectations.
  - Our expertise in both quantitative and qualitative evaluation methods allows for a comprehensive analysis of project impact.
4. **Risk Management:**
  - LeanUP applies proactive risk management strategies to identify potential challenges and implement effective mitigation measures. This ensures that projects remain on track and achieve their intended outcomes despite unforeseen obstacles.





#### 5. Stakeholder Coordination and Communication:

- LeanUP excels in coordinating diverse teams and maintaining effective communication among stakeholders. By fostering collaboration and ensuring clarity, the organization enhances teamwork and facilitates seamless project execution.

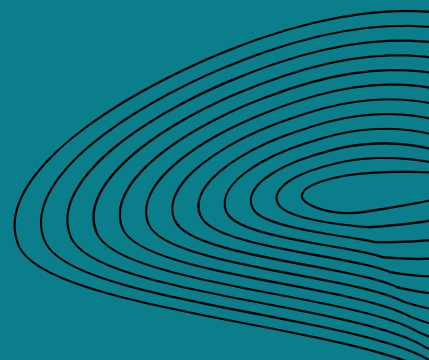
#### Skills and Expertise of Key Persons Involved

- **Federico Demaria:** With over seven years of experience in managing European-funded projects, Federico has overseen more than 100 initiatives, ensuring compliance, efficiency, and high-quality outcomes. His expertise in designing quality assurance frameworks and leading monitoring efforts has been instrumental in the success of LeanUP's projects. Federico's strategic thinking and ability to foster strong partnerships ensure that all projects benefit from effective coordination and sustained impact.
- **Patrícia Medek:** As a detail-oriented educator and IT specialist, Patrícia supports LeanUP's quality assurance efforts by leveraging data-driven tools and methodologies. Her analytical skills contribute to developing efficient monitoring systems and ensuring adherence to quality standards. Her technical expertise also aids in integrating innovative solutions into the quality assurance process, enhancing its effectiveness and adaptability.

#### Key Achievements and Impact

- Successfully managed multi-stakeholder Erasmus+ projects, achieving timely delivery and measurable impact aligned with objectives.
- Designed and implemented quality assurance frameworks that have been adopted as best practices by project partners.
- Developed monitoring and evaluation tools that ensured transparency and accountability, enhancing the credibility and success of numerous initiatives.

LeanUP s.r.o.'s dedication to quality assurance and management positions it as a reliable partner for delivering impactful, well-structured projects. The organization's meticulous approach ensures that all activities are executed efficiently and achieve meaningful, sustainable results.



# Thank You



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